



Le monde est un livre dont chaque pas nous ouvre une page.
 — Alphonse de Lamartine
 "The world is a book – with each step we open a page."

Securian Financial Field Qualification Requirements*
FINANCIAL PROFESSIONAL QUALIFICATION REQUIREMENTS

Securian Financial Field Qualification Requirements*
FIRM QUALIFICATION REQUIREMENTS

Securian Financial Field Qualification Requirements*
FIRM MANAGEMENT QUALIFICATION REQUIREMENTS

Securian Financial Field Qualification Requirements*
FINANCIAL PROFESSIONAL AND FIRM QUALIFICATION REQUIREMENTS

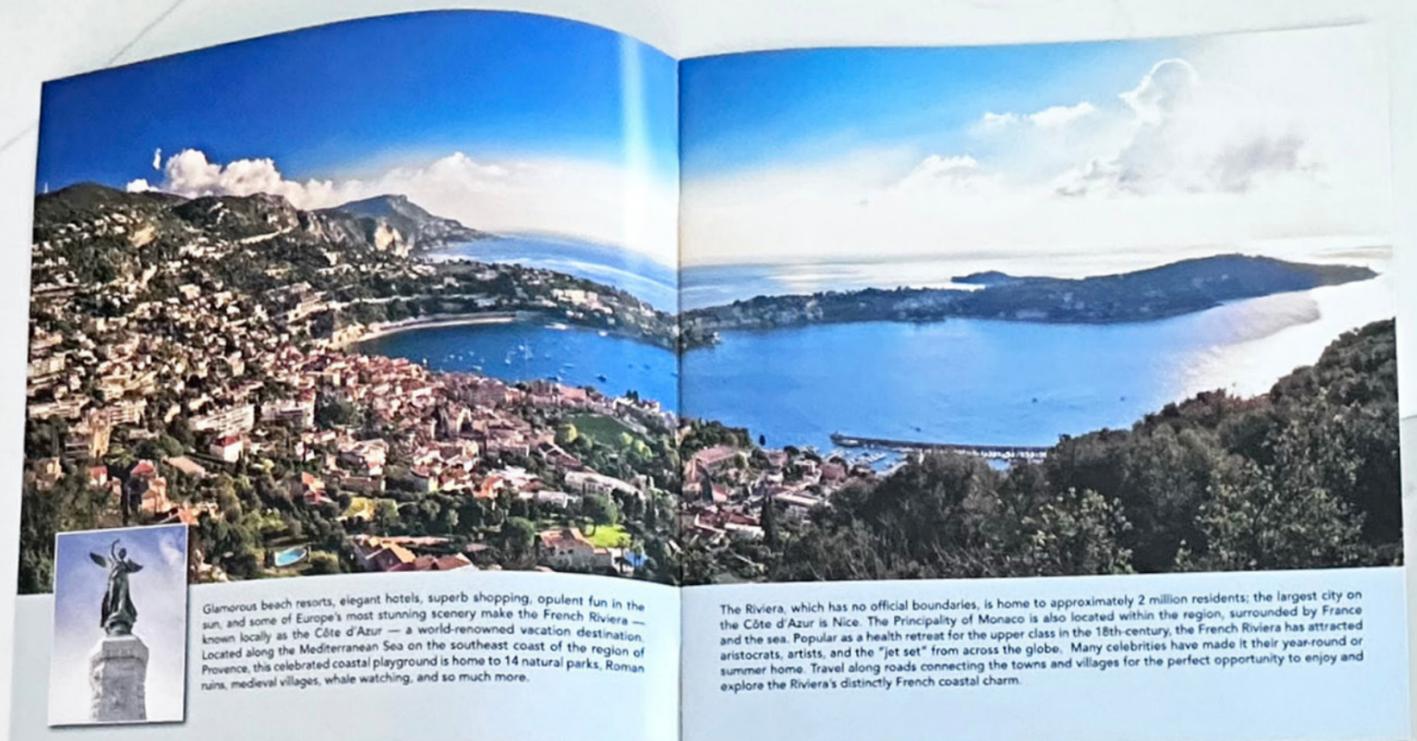
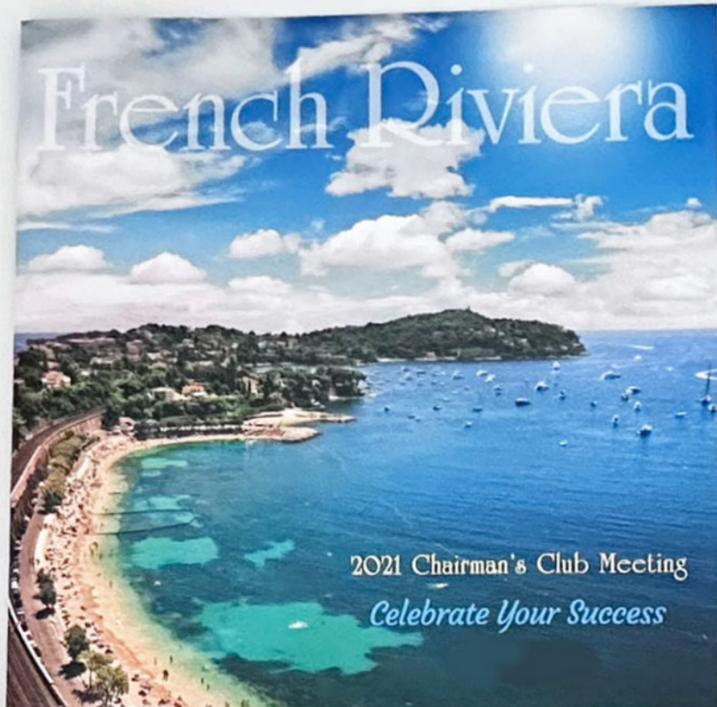
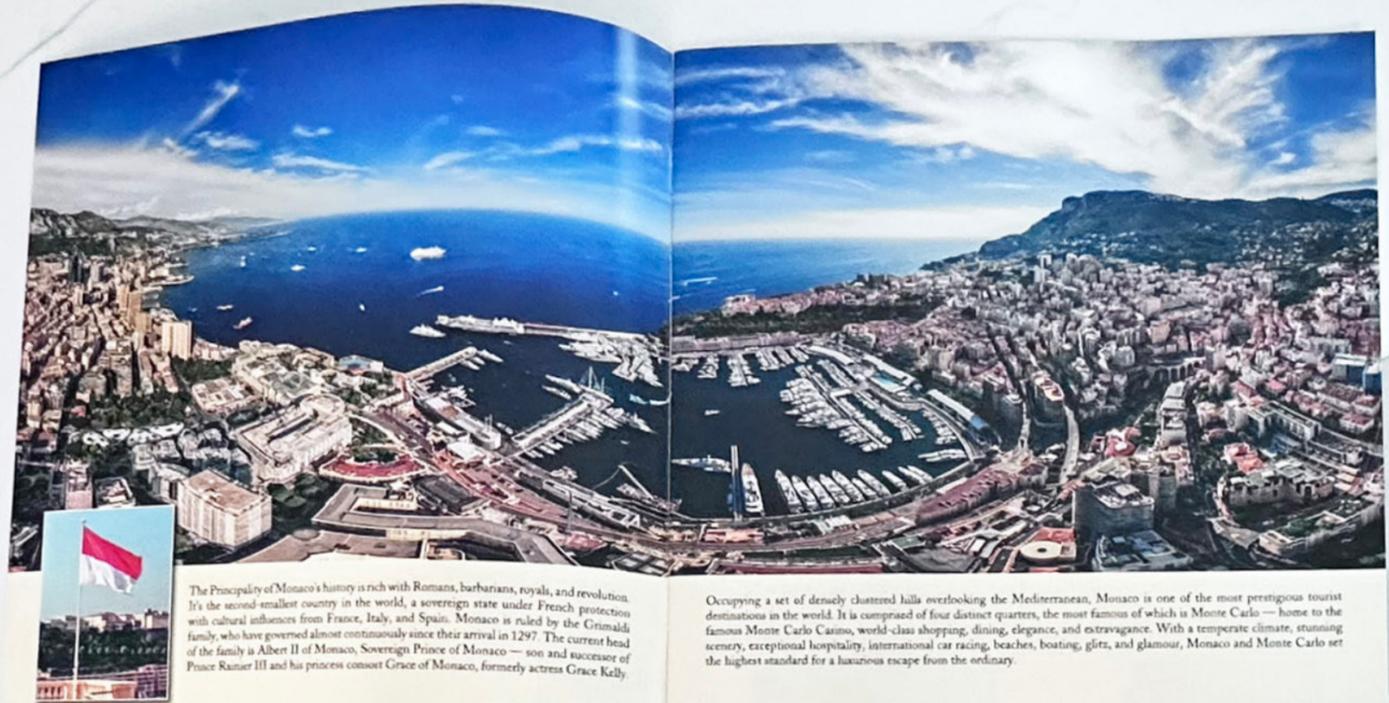
Chairman's Club Meeting
 April 30 – May 3
 12-Month Qualification Period
 January 1, 2020 – December 31, 2020

Financial Professional Goals:
 Grid Revenue: \$2,000,000
 Recognition Credits: 820,000

Firm Goals:
 Grid Revenue: \$10,050,000
 Recognition Credits: 5,000,000

Securian Retirement Distributors, Group Insurance and Allied Solutions associates please refer to your management for your division's specific qualification requirements.
 *Please refer to the 2020 Field Recognition Program booklet or online version for detailed qualification requirements in each award category.

Announcement Brochure



Announcement Brochure Inserts