

WELCOME TO SOUTH AFRICA

BOUNDLESS BEAUTY

OUTDOOR ADVENTURES ABOUND

TAKE HOME A PIECE OF SOUTH AFRICA

MOUNT NELSON HOTEL

GETTING THERE

CAPE TOWN

CAPE TOWN, SOUTH AFRICA

SUNDAY APRIL 19 - THURSDAY APRIL 23, 2009

MOUNT NELSON HOTEL

LEADERS CONFERENCE

SUNDAY APRIL 19 - SUNDAY APRIL 26

THE ADVENTURE AWAITS YOU!

ZAMBIA

A WONDERLAND OF WATERFALLS

SAFARI'S & GAME RESERVES

ADVENTURE

ROYAL LIVINGSTONE HOTEL

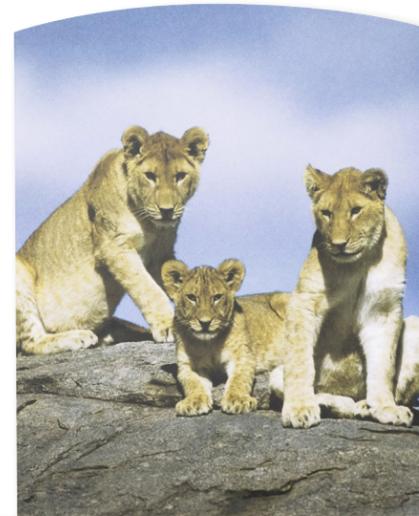
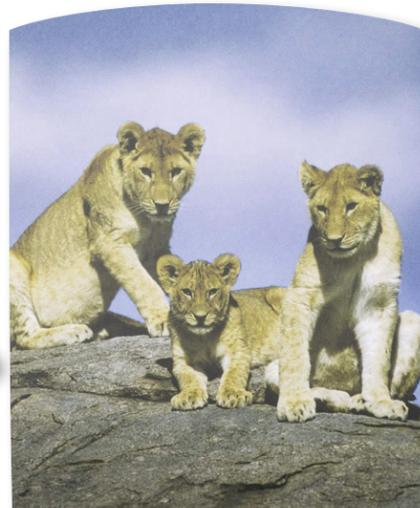
IMMUNIZATION

ZAMBIA

LIVINGSTONE, ZAMBIA

THURSDAY APRIL 23 - SUNDAY APRIL 26, 2009

THE ROYAL LIVINGSTONE HOTEL VICTORIA FALLS



WELCOME TO SOUTH AFRICA

BOUNDLESS BEAUTY

OUTDOOR ADVENTURES ABOUND

TAKE HOME A PIECE OF SOUTH AFRICA

MOUNT NELSON HOTEL

GETTING THERE

CAPE TOWN

CAPE TOWN, SOUTH AFRICA

SUNDAY APRIL 19 - THURSDAY APRIL 23, 2009

MOUNT NELSON HOTEL

2009 LEADERS CONFERENCE

SUNDAY, APRIL 19 THROUGH SUNDAY, APRIL 26

15-MONTH QUALIFICATION PERIOD

JANUARY 1, 2008 - DECEMBER 31, 2008

BASED ON PREMIER CLUB LEVEL PRODUCTION

BONUS INVITATIONS - FIRM MANAGEMENT*

A Firm can earn bonus invitations in the following way:

Bonus Invitations can be earned at the Firm level for eligible Firm Management associates through incremental Premier Club recognition points totals. The following chart shows the amount of incremental Recognition Points required in order to receive Bonus Invitations.

| Total Firm Recognition Points | Total Bonus Invitations |
|-------------------------------|-------------------------|
| 1,000,000 | 1 |
| 3,000,000 | 2 |
| 4,500,000 | 3 |
| 6,000,000 | 4 |
| 7,500,000 | 5 |
| 9,000,000 | 6 |
| 12,000,000 | 7 |
| 13,000,000 | 8 |
| 15,000,000 | 10 |

*Diamond Managing Director, Diamond Field Director and Diamond Recruiter of the Year award recipients will receive an invitation to the 2009 Leaders Conference as part of the Diamond Award program and should not be considered a candidate for a bonus invitation under the Bonus Invitation program.

ZAMBIA

A WONDERLAND OF WATERFALLS

SAFARI'S & GAME RESERVES

ADVENTURE

ROYAL LIVINGSTONE HOTEL

IMMUNIZATION

ZAMBIA

LIVINGSTONE, ZAMBIA

THURSDAY APRIL 23 - SUNDAY APRIL 26, 2009

THE ROYAL LIVINGSTONE HOTEL VICTORIA FALLS

WELCOME TO SOUTH AFRICA

BOUNDLESS BEAUTY

OUTDOOR ADVENTURES ABOUND

TAKE HOME A PIECE OF SOUTH AFRICA

MOUNT NELSON HOTEL

GETTING THERE

CAPE TOWN

CAPE TOWN, SOUTH AFRICA

SUNDAY APRIL 19 - THURSDAY APRIL 23, 2009

MOUNT NELSON HOTEL

CAPE TOWN

CAPE TOWN, SOUTH AFRICA

SUNDAY APRIL 19 - THURSDAY APRIL 23, 2009

MOUNT NELSON HOTEL

ZAMBIA

A WONDERLAND OF WATERFALLS

SAFARI'S & GAME RESERVES

ADVENTURE

ROYAL LIVINGSTONE HOTEL

IMMUNIZATION

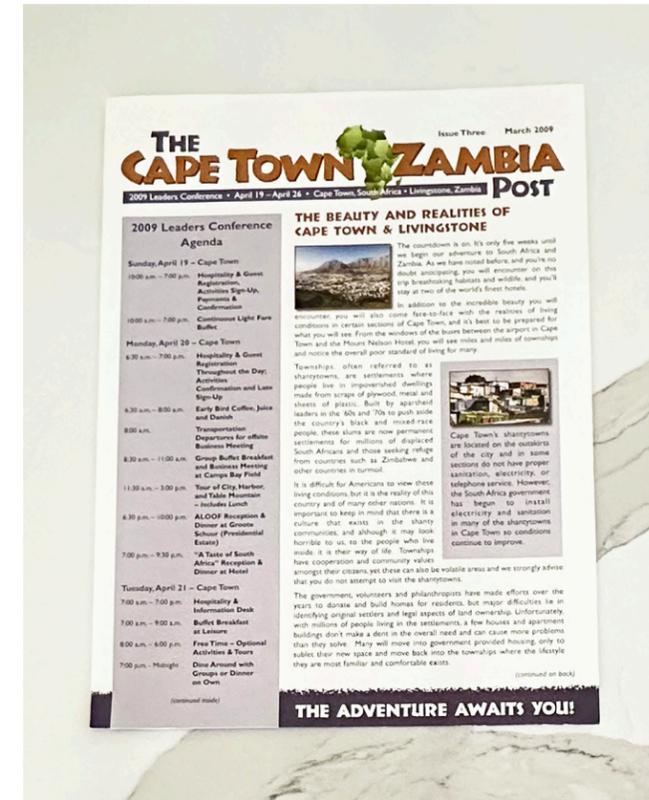
ZAMBIA

LIVINGSTONE, ZAMBIA

THURSDAY APRIL 23 - SUNDAY APRIL 26, 2009

THE ROYAL LIVINGSTONE HOTEL VICTORIA FALLS

Announcement Brochure

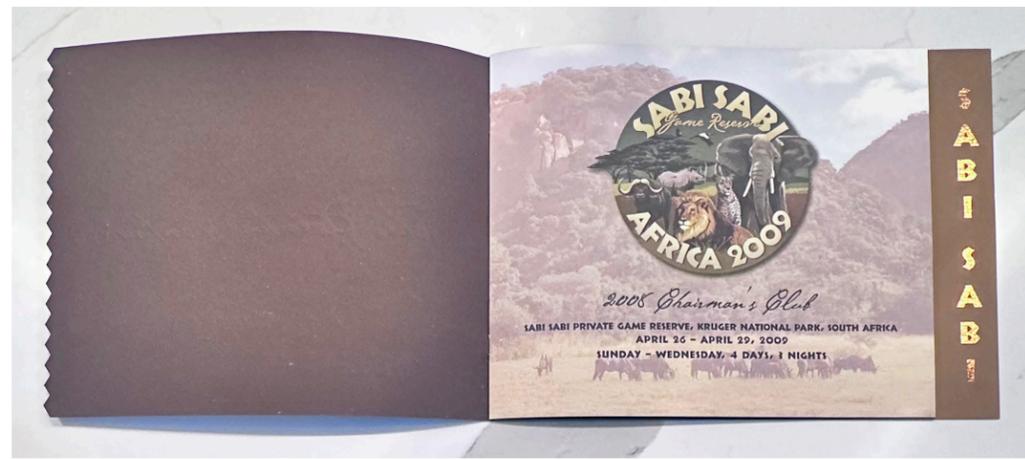


Calendar

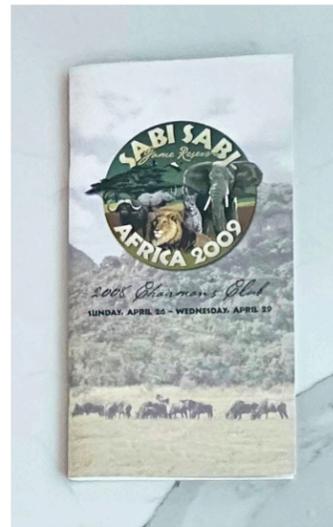
Newsletter



Misc Meeting Items



Announcement Brochure



Attendees Book



Event Invites



Misc Items



Daily Room Cards



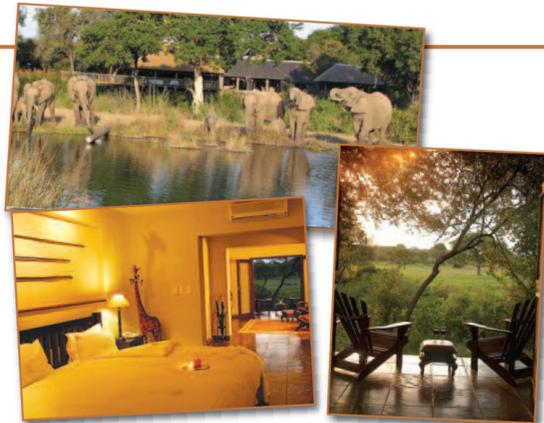
THE SABI SABI SCOOP

BUSH LODGE

For decades this has been Sabi Sabi's flagship lodge, famed for its warmth, vibrancy and legendary hospitality. A favorite amongst travellers in search of luxury accommodation, Bush Lodge is a luxurious safari escape set in the heart of the Sabi Sabi bushveld overlooking a waterhole and an African plain.

Bush Lodge's charm is evident from the outset. Each of the 25 spacious, air-conditioned thatched suites is beautifully appointed, featuring ethnic décor in keeping with the bushveld environment.

Huge viewing decks are the ideal setting to relax while spotting game, bird watching, or cooling off in the filtered pools. Meals, including dinners in the open-air boma, are heralded by blasts on a kudu horn, a summoning to delicious food. This luxury safari lodge also features artistically designed open courtyards with spectacular wooden carvings by renowned South African sculptors, created from uprooted trees and wood salvaged from the surrounding bushveld.



EARTH LODGE

This Lodge is a sanctuary symbolizing a new era in luxury of South African safari lodges. Sculpted into a slope of the earth, almost invisible in the landscape, the lodge uses texture, light and space to present a lodge like no other. Taking its cue from the surrounding environment, it has been described as the most environmentally sensitive lodge in Africa.

On arrival a hidden corridor leads you on a journey to a unique and unforgettable experience. The unexpected entrance opens to a panorama of uninterrupted bushveld. Home to 13 ultra-luxurious suites, the lodge breaks with traditional bush lodge style to create a masterpiece of artistry and innovation. Each of the suites at this luxury lodge features individually designed furniture, private plunge pool, ensuite glass fronted bathroom, indoor and outdoor shower and butler services.

An indoor/outdoor dining area overlooking a waterhole and unending bushveld, a secluded library, art gallery, meditation garden; and an underground wine cellar with a collection of over 6,000 bottles of rare wines, the venue for an unforgettable dining experience - everything at this luxury lodge has been created for your indulgence.



SEALTI CAMP

Sabi Sabi's intimate Selati Camp is a romantic luxury safari lodge. Selati is furnished with a historic railway theme and colonial charm and is meticulously created as an authentic home in the bush.

Originally created without electricity to preserve the ambience, Selati Camp has now installed overhead fans, air-conditioning and all the trimmings expected from a luxury safari lodge. Nights at Selati are quiet, intimate and possessed of a rare magic. Under the spectacular canopy of the Southern night sky, the camp is still romantically lit by the gentle flicker of oil lamps and lanterns, and the warm glow of fires.

World-class cuisine is served on wooden thatched decks built alongside the Msuthlu riverbed, in the open air "boma" or in the "farmhouse kitchen." It all combines to create an amazing, unforgettable Safari experience for Leaders' Conference attendees and guests.

The giraffes are waiting for:



(continued from front cover)

Livingstone's tourism is the heart of the economy

You will also notice a great disparity between how people live in the town of Livingstone, Zambia, and where we will be staying, The Royal Livingstone Hotel. As you drive through Livingstone you will see buildings left relatively unchanged since they were built and the years of wear and tear are very apparent. Yet you will meet a people so proud of their town and so excited to share their history that you cannot help but find the experience a bit endearing. Please listen earnestly to your guide as he or she proudly shares the history of Livingstone on your ride between the airport and hotel.

Transitioning from the streets of Livingstone onto the lush grounds of the Royal Livingstone Hotel and its sister property The Zambezi Sun Hotel, there may be a tendency to feel a sense of guilt. However, it is very important to keep in mind that these two hotels provide significant employment for the town of Livingstone and its citizens would not live nearly as well as they do without this resort complex. Livingstone relies heavily on tourism and as a result it thrives more than most Zambian cities. The community is grateful for the two Sun International hotels and many make a respectable living as a result of their employment. In addition, the recreational sports businesses in the area also thrive due to tourism and many find

employment in the adventure and restaurant business as well. For many, tourism represents hope and prosperity and the Zambians you will meet during your stay are extremely proud of this affiliation and will welcome us with open arms. They really are the world's kindest, most gentle people!

Your chance to make a difference

Securian's 2009 Leaders Conference will make a positive impact on the community and the economy. Also keep in mind that you will have the opportunity to support children of Livingstone, Zambia, through the Ebenezer Trust School, which provides food, housing, schooling and love to 320 orphans and street children who are either affected by or infected with HIV/AIDS. You'll have the opportunity to visit the orphanage and contribute in a variety of ways, from painting and building the facilities, to reading to the children or rocking babies in the infant ward.

In addition, there will be opportunities to contribute financially at the time of the visit and on an ongoing basis after you return home.

What you will remember most about the Zambian people is their pride, warmth and sense of hope. Despite their many challenges, this country and its people will touch all of us and teach us something about what is most important in life.

TABLE MOUNTAIN - SCENIC BACKDROP TO THE CITY



Table Mountain is a towering wilderness in the midst of Cape Town and one of the world's most famous city backdrops. At 3,563 feet, this mountain dominates nearly every view when you're in Cape Town. A trek to the top offers extraordinary views of the ocean, peninsula and city below. Also captivating is the amount of flora and fauna that thrive in this national treasure within the city.

If you're game for a trip to the top, a revolving cable car provides easy access to the viewing platforms or you can walk to the top on the paths. An estimated 100 paths make way to the top and one of the easiest routes - taking about three hours - starts from the Kirstenbosch Botanical Gardens.

THE CAPE TOWN ZAMBIA POST

Issue Three March 2009

2009 Leaders Conference • April 19 - April 26 • Cape Town, South Africa • Livingstone, Zambia

2009 Leaders Conference Agenda

Sunday, April 19 - Cape Town

10:00 a.m. - 7:00 p.m. **Hospitality & Guest Registration, Activities Sign-Up, Payments & Confirmation**

10:00 a.m. - 7:00 p.m. **Continuous Light Fare Buffet**

Monday, April 20 - Cape Town

6:30 a.m. - 7:00 p.m. **Hospitality & Guest Registration Throughout the Day, Activities Confirmation and Late Sign-Up**

6:30 a.m. - 8:00 a.m. **Early Bird Coffee, Juice and Danish**

8:00 a.m. **Transportation Departures for offsite Business Meeting**

8:30 a.m. - 11:00 a.m. **Group Buffet Breakfast and Business Meeting at Camps Bay Field**

11:30 a.m. - 3:00 p.m. **Tour of City, Harbor, and Table Mountain - Includes Lunch**

6:30 p.m. - 10:00 p.m. **ALOOF Reception & Dinner at Groote Schuur (Presidential Estate)**

7:00 p.m. - 9:30 p.m. **"A Taste of South Africa" Reception & Dinner at Hotel**

Tuesday, April 21 - Cape Town

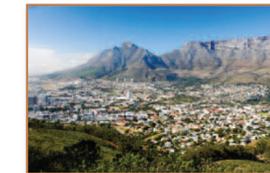
7:00 a.m. - 7:00 p.m. **Hospitality & Information Desk**

7:00 a.m. - 9:00 a.m. **Buffet Breakfast at Leisure**

8:00 a.m. - 6:00 p.m. **Free Time - Optional Activities & Tours**

7:00 p.m. - Midnight **Dine Around with Groups or Dinner on Own**

THE BEAUTY AND REALITIES OF CAPE TOWN & LIVINGSTONE



The countdown is on. It's only five weeks until we begin our adventure to South Africa and Zambia. As we have noted before, and you're no doubt anticipating, you will encounter on this trip breathtaking habitats and wildlife, and you'll stay at two of the world's finest hotels.

In addition to the incredible beauty you will encounter, you will also come face-to-face with the realities of living conditions in certain sections of Cape Town, and it's best to be prepared for what you will see. From the windows of the buses between the airport in Cape Town and the Mount Nelson Hotel, you will see miles and miles of townships and notice the overall poor standard of living for many.

Townships, often referred to as shantytowns, are settlements where people live in impoverished dwellings made from scraps of plywood, metal and sheets of plastic. Built by apartheid leaders in the '60s and '70s to push aside the country's black and mixed-race people, these slums are now permanent settlements for millions of displaced South Africans and those seeking refuge from countries such as Zimbabwe and other countries in turmoil.

It is difficult for Americans to view these living conditions, but it is the reality of this country and of many other nations. It is important to keep in mind that there is a culture that exists in the shanty communities; and although it may look horrible to us, to the people who live inside, it is their way of life. Townships have cooperation and community values amongst their citizens, yet these can also be volatile areas and we strongly advise that you do not attempt to visit the shantytowns.

The government, volunteers and philanthropists have made efforts over the years to donate and build homes for residents, but major difficulties lie in identifying original settlers and legal aspects of land ownership. Unfortunately, with millions of people living in the settlements, a few houses and apartment buildings don't make a dent in the overall need and can cause more problems than they solve. Many will move into government provided housing, only to sublet their new space and move back into the townships where the lifestyle they are most familiar and comfortable exists.



Cape Town's shantytowns are located on the outskirts of the city and in some sections do not have proper sanitation, electricity, or telephone service. However, the South Africa government has begun to install electricity and sanitation in many of the shantytowns in Cape Town so conditions continue to improve.

(continued inside)

(continued on back)

THE ADVENTURE AWAITS YOU!

Agenda

(continued from front cover)

Wednesday, April 22 – Cape Town

- 7:00 a.m. – 7:00 p.m. **Hospitality & Information Desk**
- 7:00 a.m. – 9:00 a.m. **Buffet Breakfast at Leisure**
- 8:00 a.m. – 5:00 p.m. **Free Time – Optional Activities & Tours**
- 6:00 p.m. – 9:30 p.m. **Farewell to Cape Town Reception & Dinner – Castle of Good Hope**

Thursday, April 23 – Depart Cape Town for Livingstone, Zambia

- 6:30 a.m. – 9:00 a.m. **Buffet Breakfast at Leisure**
- 7:00 a.m. – 9:00 a.m. **Group Departures – Cape Town to Livingstone Hotel, Zambia**
- 3:00 p.m. – 6:00 p.m. **Hospitality & Information Desk at Livingstone Hotel**
- 6:30 p.m. – 9:30 p.m. **Resort Dine Arouds: Royal Livingstone, Zambezi Sun, African Queen River Boat, or Livingstone Dinner Train**

Friday, April 24 – Zambia

- 7:00 a.m. – 7:00 p.m. **Hospitality & Information Desk**
- 7:00 a.m. – 8:45 a.m. **Buffet Breakfast at Leisure**
- 9:00 a.m. – 11:00 a.m. **Business Meeting**
- 11:30 a.m. – 6:00 p.m. **Free Time - Optional Activities & Tours**
- 7:00 p.m. – 10:00 p.m. **Reception & Dinner Under the Monkey Trees**

Saturday, April 25 – Zambia

- 7:00 a.m. – 7:00 p.m. **Hospitality & Information Desk**
- 7:00 a.m. – 9:30 a.m. **Buffet Breakfast at Leisure**
- 7:00 a.m. – 6:00 p.m. **Free Time - Optional Activities & Tours**
- 7:00 p.m. – 11:00 p.m. **“Farewell to Africa” Reception & Dinner**

Sunday, April 26 – Depart Zambia

- 7:00 a.m. – 12:00 p.m. **Hospitality & Information Desk**
- 7:00 a.m. – 10:00 a.m. **Buffet Breakfast at Leisure**

Leaders attendees depart Zambia via commercial flights to Johannesburg; Chairman's Club attendees depart via chartered jets for Kruger National Park & Sabi Sabi Private Game Reserve

THE MOUNT NELSON HOTEL PREPARE FOR THE EXCEPTIONAL



With Table Mountain as the backdrop, the legendary Mount Nelson Hotel sits on a sprawling lush garden estate in the heart of the city. It's where luxury and friendly faces combine to offer you one of the most spectacular hotel stays of your lifetime.

The hotel boasts six individual accommodation wings, each with its own unique character, private gardens and facilities. The 201 spacious rooms and suites are individually decorated and feature the latest in 21st century conveniences.

You'll enjoy the elegance of your surroundings and the charm and warm sophistication of the staff. The Mount Nelson has an unusually high number of staff who have been with the hotel for 15 years or more. One of the staff members is the third generation in his family to serve coveted guests.

Guests of The Mount Nelson Hotel over the years have included many high-profile celebrities, entertainers and politicians including: Oprah Winfrey, Billy Joel, Samuel L. Jackson, Leonardo DiCaprio, Henry Kissinger, Al Gore and George Bush Senior, to name just a few. But no matter what your name, all guests are treated as VIPs.

The Mount Nelson Hotel offers some of the best culinary experiences in Cape Town, with the Cape Colony Restaurant, and the Oasis, a poolside treasure overlooking lush gardens. Afternoon Tea is legendary and is said to be one of the best in the world.

For good people watching and potential celebrity sightings – not to mention the impressive cocktail and bubbly menu – plan to visit Planet Champagne and Cocktail Bar. It's a hotspot for local socialites as well as celebs.



HOTEL FUN FACTS:

- In 1890, shipping Magnate Sir Donald Currie purchased the The Mount Nelson property with the dream of building a hotel as luxurious and elegant as London's leading hotels.
- The Mount Nelson opened in March 1899 with rave reviews and was lauded for being “even better than its London counterparts.”
- Early prominent guests include a young Winston Churchill who stayed while covering the Anglo-Boer war.
- In celebration of the end of WWI, hotel management painted the hotel with a cheerful pink paint and it's still known today as “Cape Town's famous pink lady.”



The Mount Nelson Hotel 1946

A BIT ABOUT LIVINGSTONE THE MAN, THE CITY AND THE HOTEL

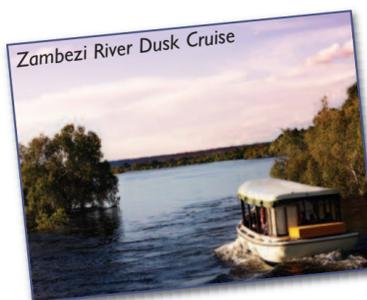
The town of Livingstone and the Royal Livingstone Hotel are both named in honor of legendary explorer and missionary Dr. David Livingstone



THE MAN: David Livingstone was born in 1813 near Glasgow, Scotland, and studied theology and medicine at the University of Glasgow. He continued his studies in London where he received his medical degree before embarking on a missionary journey to Africa in 1841. He quickly became understanding of and sympathetic to the native Africans, teaching, preaching Christianity, caring for the sick and building chapels as he made his way further and further into the interior. It was certainly a difficult life. Over the years, he faced drought, threat of famine, an attack by a lion and many illnesses.

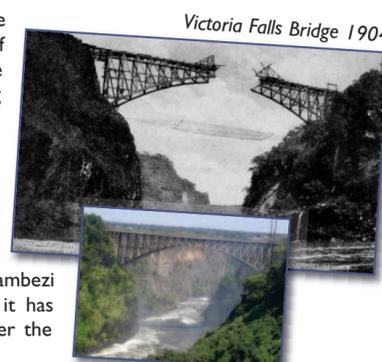
In November 1855 Livingstone was the first white man to discover the magnificent waterfall (Mosi-oa-Tunya, meaning Smoke that Thunders) that he renamed Victoria Falls in honor of the Queen. By the time he returned home, after a 16-year absence, he was famous. He eventually returned to Africa and continued exploration until his death in 1873.

THE CITY: Livingstone's development accelerated following the 1904 completion of the Victoria Falls Bridge. By 1911, the city had grown enough that it was made the capital of Northern Rhodesia and enjoyed excellent facilities far superior to anything in the country, as can be seen from the surviving Edwardian colonial buildings that line the city's main road.



Zambezi River Dusk Cruise

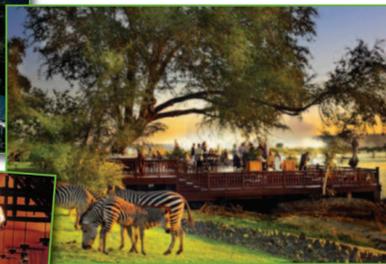
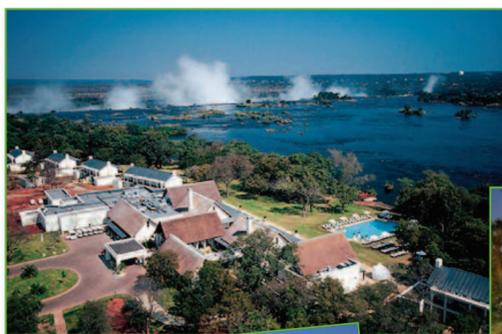
With the move of the capital in 1935, the bustling city has become a quiet town, a little neglected but still retaining a special charm. Today its population is about 97,000 and with its proximity to the Zambezi River and the spectacular Victoria Falls, it has become a base for travelers from all over the world and tourism its biggest industry.



Victoria Falls Bridge 1904

THE HOTEL: The Royal Livingstone is one of the finest properties in all of Africa and the fact that it sits at the base of Victoria Falls, one of the seven natural wonders of the world, is remarkable.

As you relax on the sundeck overlooking the forest and the Zambezi, rainbows fill the air creating an enchanting wonderland. The hotel has already been named one of the leading hotels of the world, due to its exceptional level of service, fine dining, comfort and hospitality.



Large, shaded and spacious verandas are a feature of the colonial style architecture of the hotel which has 173 rooms, each designed to capture the essence of an opulent bygone era. The luxurious bedrooms are

located in two-story clusters, each offering 10 en suite bedrooms, with private balconies or terraces with superb views of the Zambezi River.



2008 Chairman's Club • April 26 – April 29, 2009 • Sabi Sabi Private Game Reserve • Issue III

Chairman's Club Agenda

Sunday, April 26th – Arrive at Sabi Sabi

- 3:00 p.m. Arrivals, Hospitality & Information Desk
- 4:30 p.m. – 7:30 p.m. Evening Safari
- 8:00 p.m. – 9:30 p.m. Group Dinner
- 9:30 p.m. Late Night Cordials in Individual Lodge Lounges

Monday, April 27th

- 5:30 a.m. – 6:00 a.m. Continental Breakfast
- 6:00 a.m. – 9:00 a.m. Morning Safari
- 9:00 a.m. – 11:30 a.m. Group Breakfast & Mtg.
- 11:30 a.m. – 4:00 p.m. Free Time
- 4:30 p.m. – 7:30 p.m. Evening Safari
- 8:00 p.m. – 9:30 p.m. Group Dinner

Tuesday, April 28th

- 5:30 a.m. – 6:00 a.m. Continental Breakfast
- 6:00 a.m. – 9:00 a.m. Morning Safari
- 9:00 a.m. – 11:30 a.m. Group Breakfast & Mtg.
- 11:30 a.m. – 4:00 p.m. Free Time
- 4:30 p.m. – 7:30 p.m. Evening Safari
- 8:00 p.m. – 9:30 p.m. Group Dinner

Wednesday, April 29th – Departure Day

- 5:30 a.m. – 6:00 a.m. Continental Breakfast
- 6:00 a.m. – 9:00 a.m. Morning Safari
- 9:00 a.m. – 10:00 a.m. Group Breakfast
- 12:00 noon Group Departures for *Johannesburg via private charters
- 3:00 p.m. Arrival at Johannesburg International Airport

*A private hospitality suite will be set up at the airport InterContinental Hotel for all Chairman's Club members to relax while waiting for departing flights to the U.S. or extension destinations.



Hill view over Kruger National Park named "Gods View"

KRUGER NATIONAL PARK PROTECTS NATION'S TREASURES

Kruger National Park, home to the Sabi Sabi Private Game Reserve, was established in 1898 to protect the wildlife of the South African Lowveld. With nearly 2 million hectares (or a surface area of 7,580 miles), this park is unrivalled in the diversity of its life forms and is a world leader in advanced environmental management techniques and policies.



The flagship of the South African national parks, Kruger is home to an impressive number of species: 336 trees, 49 fish, 34 amphibians, 114 reptiles, 507 birds and 147 mammals. Human interaction with the environment over many centuries – from bushman rock paintings to majestic archaeological sites – is evident in the Kruger National Park. These treasures represent the cultures, people and events that played a role in the history of the Kruger National Park and are conserved along with the park's natural assets.

SABI SABI PROVIDES ULTIMATE SAFARI EXPERIENCE

Sabi Sabi Private Game Reserve, situated in Southwestern section of the Kruger National Park, is a wildlife oasis that promises the safari experience of a lifetime. Four different, luxurious lodges make up the reserve, and Chairman's Club attendees and guests will be split between the Bush Lodge, the Earth Lodge and the Selati Camp.



(Sabi Sabi Scoop continued on reverse side)